

Real Assets Solutions

Our Real Assets Solutions group engages with clients to fully understand their investment objectives and work with them to design, build and manage objective-driven portfolio allocations within or across real assets. We support clients in determining strategic portfolio approaches, assessing existing pain-points and planning for short and long-term investment outcomes.

Our Solutions approach is designed to be a collaborative engagement with investors to determine the most appropriate allocation for their investment needs. The goal is to serve as a thoughtful extension to investors' in-house investment teams and a supporting complement to their external advisors.

We employ an agnostic approach to portfolio design and investment execution; our sole focus is on determining the right strategic investment choices that utilize the unique features of real asset investments to best meet an investor's objectives and preference. This aim is accomplished through iteration and integration across the investment value cycle.

Why CBRE Investment Management?

Why CBRE Investment Management?

As an integrated investor-operator with over \$133 billion of AUM across real assets categories and geographies, CBRE Investment Management has deep expertise in multi-asset portfolio design (“Investor” functions) and investment execution (“Operator” capabilities). Our Solutions process leverages the strengths of this global platform—including the significant information advantage of the broader CBRE Group organization—to develop a holistic, comprehensive and real-time view.

Vast Information Advantage

Our Solutions efforts benefit from the vast resources of a dedicated, 50-person Insights & Intelligence group, which includes fundamental and quantitative researchers, as well as performance analytics and risk measurement professionals across real asset categories and geographies. The Real Assets Solutions team harnesses the power of a data science approach and proprietary research models when constructing portfolios, managing risk and analyzing market trends.



Day-to-day
collaboration with our
dedicated real assets
investment teams,
which include 800+
professionals globally

Extensive Industry Data & Insights

The power of our Insights & Intelligence group is enhanced by integration with the extensive research capabilities of the CBRE parent organization, which includes over 700+ local market CBRE researchers globally. Our team is further supported by access to high-quality, thirdparty information providers, with a significant annual investment in specialist market and economic data from external sources in order to ensure a comprehensive, balanced view of trends and opportunities.

On-the-Ground Operator Expertise and Insights

Day-to-day collaboration with our dedicated real asset investment teams—which include 800+ professionals in 31 offices globally—helps ensure that we can identify and execute on actionable short- and long-term trends across the real asset risk-return spectrum.

Connectivity to an extensive in-house team of operator specialists helps ensure that our team's recommendations are based on real-time market trends. These sector-specific specialists include on-the-ground transactions, asset management, development management and financing professionals, who integrate with the wider network of CBRE Group 100,000+ brokers, property managers, appraisers, mortgage advisors, and related service providers globally.

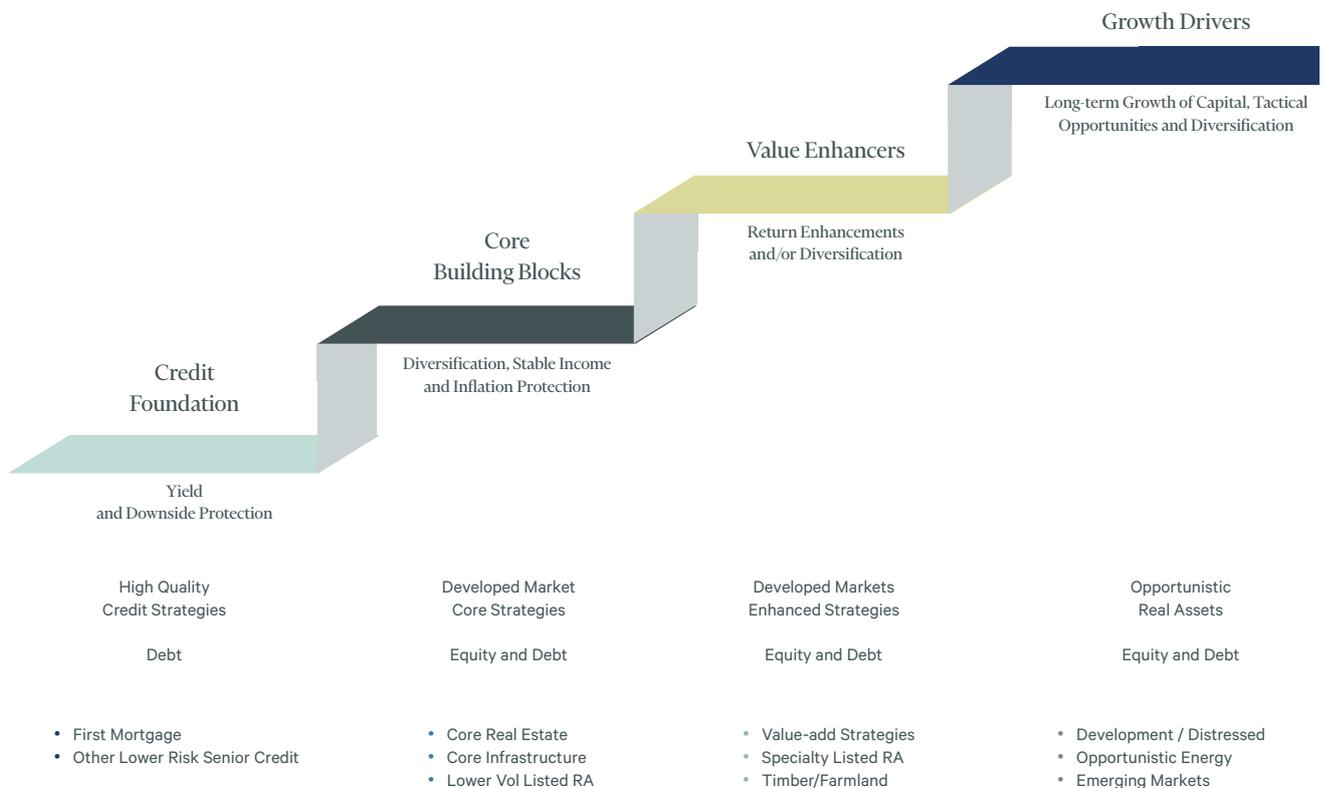
Detailed operational insights are generated from the collection of data on assets, users and owners from this unique “local everywhere” presence, which helps drive more informed modeling assumptions at both the asset class and individual asset levels.

Tailored Portfolio Design Across Investor Types and Objectives

The Real Assets Solutions team has extensive experience in working with a wide range of global investors—including Defined Benefit and Defined Contribution plans, insurance companies, sovereign wealth funds, family offices and High Net Worth platforms—in order to achieve their portfolio objectives by designing allocations across the real assets risk and return spectrum.

When supporting an investor in designing appropriate portfolio allocations, we can address a range of key questions, subject to specific objectives. For example, what is the “right” allocation within or across:

- Core and enhanced return exposures?
- Real estate, infrastructure and other real asset categories?
- North America, Europe, APAC and other regions?
- Private and public markets?
- Equity and credit?
- Strategic, long-term exposures and tactical, near-term opportunities?



Our real asset portfolio design process takes a multi-dimensional view across categories and geographies

Multi-Dimensional View Across Categories, Geographies and Execution Formats

To help ensure investor objectives are met, our real asset portfolio design process takes a multi-dimensional view across categories and geographies and considers the full range of execution options available to investors to ensure the right mix between core and enhanced strategies; private and public market exposures; equity and credit; and between our in-house direct capabilities and thirdparty, indirect partners.

Real asset categories



Geography



Risk profiles



Type



Programs



Implementation



Vehicles



How can we help?



Bernie McNamara

Global Head of Investor Solutions

+1 212 824 2166

bernie.mcnamara@cbreim.com



Nick Colley

Global Portfolio Strategist

+44 7775 114 750

nick.colley@cbreim.com

CBRE
Investment
Management

The information in this document is confidential and meant for use only by the intended recipient. This material is intended for informational purposes only, does not constitute investment advice, or a recommendation, or an offer or solicitation, and is not the basis for any contract to purchase or sell any security, property or other instrument, or for CBRE Investment Management to enter into or arrange any type of transaction. This information is the sole property of CBRE Investment Management and its affiliates. Acceptance and/or use of any of the information contained in this document indicates the recipient's agreement not to disclose any of the information contained herein.